



US DRY BEAN

DIRECTORY OF US BEAN SUPPLIERS · QUALITY GROWN IN THE USA



UNITED STATES DRY BEAN COUNCIL
 P.O. Box 550 • Grapeview, WA 98546 USA
 Tel: 1 360 277 0112 • Fax: 1 360 233 0621
 info@usdrybeans.com
www.usdrybeans.com

SUPPLIERS DIRECTORY

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ABOUT THE US DRY BEAN COUNCIL (USDDBC)

The USDDBC is a trade association comprised of leaders in the bean industry with the common goal of educating US consumers about the benefits of beans. The USDDBC gives a voice to the bean industry and provides information to consumers, health professionals, educators and the media about the good taste, nutritional value and versatility of beans.

The USDDBC also is a resource for information on US exporters, overseas importers, US dry bean classes, trade policy issues and the role of US-grown beans in international food-aid efforts. USDDBC also publishes foreign language newsletters and other publications designed to help local importers, packagers and canners better understand and maintain contact with the US dry bean exporting trade.

As part of USDDBC'S mission, we collaborate with public health organizations, research centers, universities, and the entire supply chain from seed suppliers to farmers, processors, wholesalers, distributors and transporters. We supply beans to public and private hunger feeding programs.

The USDDBC is headquartered in Washington, D.C. with a marketing office in Grapeview, Washington. In addition, the USDDBC has representatives around the world who facilitate activities and dialog between the US and overseas trade.

US DRY BEAN COUNCIL OVERSEAS REPRESENTATIVES

USDDBC USA—Marketing Office
Randy Duckworth, Executive Director
 United States Bean Council
 391 E Stretch Island Rd S (P.O. Box 550)
 Grapeview, WA 98546 USA
 Tel: 1 360 277 0112
 Fax: 1 360 233 0621
 randy@usdrybeans.org

Government Liaison Office in Washington DC
Bob Sindt
 1850 M Street NW
 Suite 400
 Washington DC 20036 USA
 Tel: 1 202 466 4500
 Fax: 1 202 466 5777
 rsindt@krooth.com

USDDBC Food Aid & Emerging Market Specialist
Charles Wachsmuth
 Tel: 1 202 306 0303
 charles@usdrybeans.com

USDDBC Mexico
Raul Caballero, Consultant
 Marketing Solutions
 San Juan de los Lagos 52
 Santa Monica, 54050
 MEXICO
 Tel: 525 55 362 7407 / 398 4443
 Fax: 525 55 362 6724
 raul@marketingsolutionsfirm.com

USDDBC Brazil
Jois Alaby, Consultant
 Caixa Postal 231
 Atibaia, SP 12940 970
 BRAZIL
 Tel/Fax: (11) 4413 0321
 Celular: (11) 9196 6474
 alaby@uol.com.br

USDDBC Mediterranean Region
David McClellan, Consultant
 D. McClellan, S.L.
 Calle Borell 7, Local 19
 08172 St. Cugat del Valles
 Barcelona, SPAIN
 Tel: 34 93 589 8547
 Fax: 34 93 589 7051
 dmcclellan@dmcclellan.com

USDDBC Europe
Johanna Stobbs, Consultant
 Marketbase
 107, avenue La Bourdonnais
 Door Code A1870
 75007, Paris, FRANCE
 Tel: 33 1 45 51 36 03
 Fax: 33 1 47 53 72 85
 jstobbs@marketbase.fr

USDDBC Japan
Jeff McNeill, Consultant
 Market Makers, Inc
 Seibunkan Building 5F, 5-9
 Iidabashi 1-chome, Chiyoda-ku
 Tokyo, 102-0072
 JAPAN
 Tel: 81 3 3221 6410
 Fax: 81 3 3221 5960
 mmi@gol.com

USDDBC Thailand
Tim Welsh, Consultant
 AgriSource Co. Ltd
 76/1 Soi Lang Suan,
 #416 Ploenchit RdBangkok,
 10330 THAILAND
 Tel: 66 2 251 8655
 Fax: 66 2 251 0390
 Cell: 66 1 816 2143
 tim@agrisource.co.th

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USDBC MEMBERS AND PRODUCERS ORGANISATIONS

CALIFORNIA

Information on the several classes of beans produced in California can be obtained from the California Bean Shippers Association and the California Dry Bean Advisory Board. The California Dry Bean Advisory Board was organized in 1970, in part, to initiate various promotional programs for California bean products. The California Bean Shippers Association was organized to facilitate communication between the trade and domestic and international buyers of California-grown beans.

California Bean Shippers Association Jane Townsend

1521 I Street,
Sacramento, CA 95814 USA
Tel: 1 916 441 2514
Fax: 1 916 446 1063
Email: cbsacalif@aol.com
Website: www.calbeanshippers.org

California Dry Bean Advisory Board Jim Melban

531-D, N-Alta,
Dinuba, CA 93618 USA
Tel: 1 559 591 4866
Fax: 1 559 591 5744
Email: jmelban@psnw.com
Website: www.calbeans.com

IDAHO

Idaho dry bean interests are represented by the Western Bean Dealers Association, organized in 1933, and the Idaho Bean Commission, which was created in 1957 by an act of the Idaho Legislature for the purpose of assisting the industry in the areas of

research, seed production and the marketing and promotion of beans. For further information on Idaho bean products, contact either of these organizations:

**Idaho Bean Commission
Diana Caldwell**
821 W State Street,
Boise, ID 83702 USA
Tel: 1 208 334 3520
Fax: 1 208 334 2442
Email: dcaldwell@bean.state.id.us
Website: www2.state.id.us/bean

**Western Bean Dealers Association
Joyce Earl, C & F Foods**
PO Box 169, 22689 Hwy 30,
Hansen, ID 83334 USA
Tel: 1 208 423 4900
Fax: 1 208 423 4903
Email: jearl@cnf-foods.com

MICHIGAN

The Michigan Bean Commission is comprised of producers, elevator processors and a canner representative appointed by the Governor with principal functions of directing market development, promotion and production research for Michigan beans. For further information on the eleven classes of beans produced in Michigan, contact:

**Michigan Bean Commission
Bob Green**
1031 S. US 27,
St Johns, MI 48879 USA
Tel: 1 989 224 1361
Fax: 1 989 224 6374
Email: mbc@mutualdata.com
Website: www.michiganbean.org

MINNESOTA/NORTH DAKOTA (MIN/DAK)/WISCONSIN

The elevator community in Minnesota, North Dakota and Wisconsin is served by the North Central Bean Dealers Association, organized in 1977. Shippers interact with the Northharvest Bean Growers Association, an organization founded in 1976 to promote and research for greater utilization of Minnesota, North Dakota and Wisconsin edible bean products. The primary types of bean products produced in this region are Pinto, Navy and Kidney beans. Information on these bean products can be obtained by contacting these organizations:

**North Central Bean Dealers Association
Kari Berthold**
PO Box 391, Thompson,
ND 58278 USA
Tel: 1 701 261 4157
Fax: 1 701 775 3289
Email: ncbda@gra.midco.net

**Northharvest Bean Growers Association
Tim Courneya**
50072 E. Lake Seven Road,
Frazee, MN 56544-8963 USA
Tel: 1 218 334 6351
Fax: 1 218 334 6360
Email: nhbean@loretel.net
Website: www.northharvestbean.org

NEW YORK

New York dry bean interests are represented by the New York Bean Shippers Association, which has served the New York bean community since 1924. For information on the types of beans produced in New York, contact:

**New York State Bean Shippers Association
Duane Thompson**
PO Box 146,
Seneca Castle, NY 14547 USA
Tel: 1 585 526 5427
Fax: 1 585 526 5728
Email: duane@thompsongrain.com

ROCKY MOUNTAIN AREAS

Since 1916, bean producers and shippers in Arizona, Colorado, Kansas, Montana, Nebraska, New Mexico, Texas, Utah and Wyoming have promoted the high quality of their bean production through the Rocky Mountain Bean Dealers Association. Comprising the largest production region in the United States for Pinto and Great Northern Beans, the RMBDA participates in a quality grading system which meets or exceeds the US government standards. Bean producers in the states of Colorado and Nebraska have joined together to promote their beans and to invest in research to improve the quality and cost efficiency of their production.

Colorado Dry Bean Administrative Committee

Robert Schork
31221 Northwoods,
Buena Vista, CO 81211 USA
Tel: 1 800 318 8049
Fax: 1 888 841 1243
Email: CDBAC@att.net

Nebraska Dry Bean Commission

Lynn Reuter
4502 Avenue,
Scottsbluff, NE 69361 USA
Tel: 1 308 632 1258
Fax: 1 308 632 1371
Email: office@nebraskadrybean.com
Website: www.nebraskadrybean.com

Rocky Mountain Bean Dealers Association Vickie Root

1178 Huron St., Suite 200
Denver, CO 80234 USA
Tel: 1 303 280 5208
Fax: 1 303 280 5217
Email: rmbda@revealmail.com

WASHINGTON

Washington state bean interests are represented by the Washington Bean Dealers Association. For further information on Washington bean products, contact the following organization:

Washington Bean Dealers Association

Tom Grebb
PO Box 215,
Quincy, WA 98848 USA
Tel: 1 509 787 1544
Fax: 1 509 787 4040
Email: tom@centralbean.com

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CORPORATE MEMBERS

ADM Edible Bean Specialties Inc

Gordon Gregory
4666 Faries Parkway,
Decatur, IL 62526 USA
Tel: 1 217 451 2849
Fax: 1 217 451 2834
Email: gggregory@admworld.com

Bush Brothers & Company

Lynn Murray
1016 East Weisgarber Road,
Knoxville, TN 37909 USA
Tel: 1 865 588 7685
Fax: 1 865 584 8157
Email: lmurray@bushbros.com
Website: www.bushbeans.com

Bush Brothers & Company, headquartered in Knoxville, Tennessee and founded in 1908, is a family-owned food processor. The firm is a leading canner of bean products with production facilities in Tennessee and Wisconsin. Products are primarily sold through retail grocery stores, however, the company also has a foodservice line of products. Baked Beans are nationally distributed and receive significant advertising support. Additionally, the company is engaged in research and development efforts in support of bean-based products.

MAJOR US DRY BEAN CLASSES

**ADZUKI**

These are small, reddish brown beans with a nutty, sweet flavor. Adzuki beans are often used in Asian cuisines. They are particularly popular in Japanese cooking where they're used in confections.

**BABY LIMA**

Flat-shaped, creamy white-colored beans with a rich, buttery flavor. Baby lima beans are excellent in soups, stews and casseroles or just cooked with herbs and spices.

**BLACK BEAN**

Black beans are small ovals with deep black skins. They have cream colored flesh with a mild, sweet, earthy taste and a soft texture. Sometimes called turtle beans, these beans are used in classic Latin American, Caribbean and Southwestern United States soups, stews and sauces.

**BLACKEYE BEAN**

Blackeye beans are characterized by their kidney shaped, white skin with a small black eye and very fine wrinkles. They have a scented aroma, creamy texture and distinctive flavor. Originally from Africa, blackeye beans are also known as cowpeas and black-eyed peas and have rapid cooking potential, with no pre-soaking needed.

**CRANBERRY BEAN**

Cranberry beans are small rounded beans known for their creamy texture with a subtle, nut-like flavor. They are ivory in color with red markings that disappear on cooking. These beans are a favorite in northern Italian, Spanish and Portuguese cuisines.

**DARK RED KIDNEY BEAN**

Large, kidney-shaped bean with a deep reddish-brown color. They have a robust, full-bodied flavor and soft texture. Dark red kidney beans are most often used in chili and are also popular in salads and with rice.

**GARBANZO BEAN**

Garbanzo beans or chickpeas are usually beige to pale yellow in color with a nutlike taste and buttery texture. The garbanzo bean is especially popular in many Middle Eastern and Indian dishes such as hummus, falafels and curries.

**GREAT NORTHERN BEAN**

Great Northerns are flat, kidney-shaped medium-sized white beans with a delicate flavor. Great Northern beans take on the flavors of the foods with which they are cooked which is why they are popular in France for making cassoulet (a white bean casserole). In the United States they are traditionally prepared as Boston baked beans.

**LARGE LIMA BEAN**

Sometimes called "butter beans"; large lima beans are flat-shaped, ivory-colored beans with a smooth creamy sweet flavor. Used in a popular American side dish called succotash, large limas make a good substitute for potatoes or rice and are excellent in soups and casseroles

**LIGHT RED KIDNEY BEAN**

Large, kidney-shaped bean with a robust, full-bodied flavor and soft texture. Popular in the Caribbean region as well as Portugal and Spain, the light red kidney beans are most often used in chili, salads and paired with rice.

**NAVY BEAN**

Small white ovals with a mild flavor and powdery texture. Also known as pea beans. Most often used in pork and beans, or baked beans, also used in soups and stews, and are great pureed.

**PINK BEAN**

Small, pale, pink-colored beans with a rich, meaty flavor and a slightly powdery texture. Related to the kidney bean, pink beans turn reddish brown when cooked. Pink beans are often used in chili and are a favorite in Old West recipes.

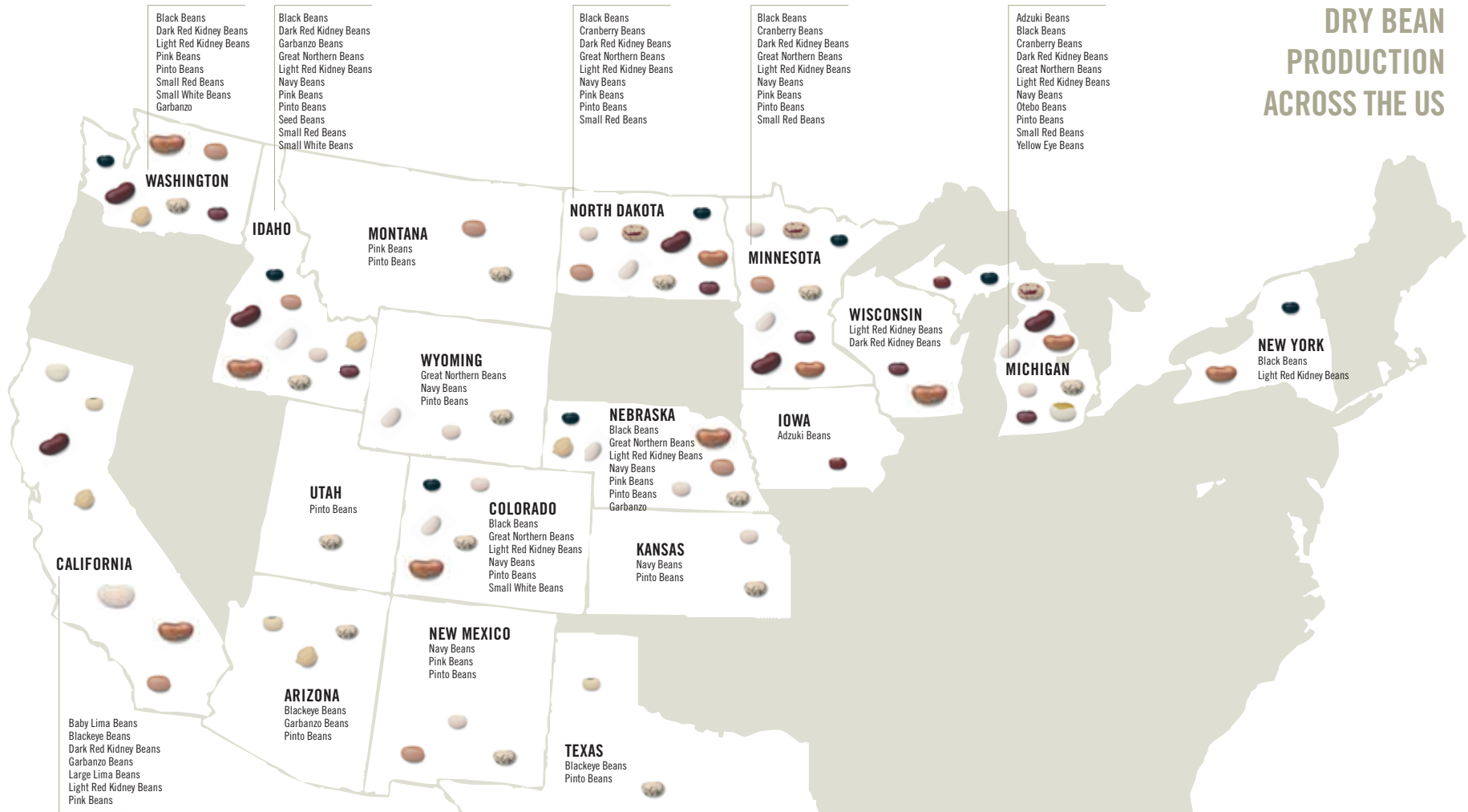
**PINTO BEAN**

Medium-sized, oval-shaped bean with a mottled beige and brown skin, an earthy flavor and a powdery texture. Closely related to red kidney beans. When cooked, pintos lose their mottling and turn brown. Most often used in refried beans, and are great for Tex-Mex and Mexican bean dishes.

**SMALL RED BEAN**

Dark red color with flavor and properties similar to red kidney, only smaller in size. Also called Mexican red bean, they hold both shape and firmness when cooked. Most often used in soups, salads, chili and Creole dishes.

DRY BEAN PRODUCTION ACROSS THE US



COMPANIES BY BEAN CLASS

 **ADZUKI**

Global Merchandising Corp
PFI International, Inc
Tarke Warehouse
Toyota Tsusho America, Inc

 **BABY LIMA**

Colusa International
Commodities, Inc
Colusa Milling Company
Colusa Produce Corp
Global Merchandising Corp
Golden State Bean, LLC
Kirsten Company LLC
North Pacific International
PL International, LLC
Rhodes Stockton Bean Co-op
The Rice Company
Tarke Warehouse
Toyota Tsusho America, Inc
Vernalis Warehouse, Inc

 **BLACK BEAN**

Ackerman Marketing
ADM/Edible Bean Specialties Inc
BAMP Marketing &
Consulting Inc
CalDak International, LLC
C & F Foods, Inc
Camex, Inc

Colusa International
Commodities, Inc
Colusa Produce Corp
Commodity Specialists
Company
ConAgra Food Ingredients Co Inc
Cooperative Elevator Company
Cornerstone Commodities, LLC
C.R. Zornow Inc
D.W. Sturt & Co.
Global Merchandising Corp
Hinrichs Trading Company
Horizon AgCo, Inc
Johnstown Bean Company
Kelley Bean Company
Larson Grain Company
L.H. Virkler & Co., Inc
MayPort Farmers Coop.,
Edible Bean Division
Multigrain International, LLC
New York Bean, LLC
North Central Commodities
Northern Feed & Bean
Northwood Bean Co
PL International, LLC
P.W. Montgomery, Inc
The Rice Company
SKE Midwestern, Inc
Slauson Trading Company, LLC
St. Hilaire Seed Company, Inc
Star of the West Milling
Company

Steele & Company
Thompsons
Trinidad Benham Corp
Valley Bean & Grain Co., Inc
Walton Ag Services
Western Trading Company
WestStar Food Co, LLC
Yanez International Commodities

 **BLACKEYE BEAN**

C & F Foods, Inc
Cal-Bean & Grain
Cooperative, Inc
Colusa International
Commodities, Inc
Colusa Produce Corp
ConAgra Food Ingredients Co Inc
EP International Corp
Global Merchandising Corp
Golden State Bean, LLC
Hinrichs Trading Company
Kirsten Company LLC
L.H. Virkler & Co., Inc
PL International, LLC
SKE Midwestern, Inc
Trinidad Benham Corp
Western Trading Company

**CRANBERRY BEAN**

Colusa International
Commodities, Inc
Cooperative Elevator Company
D.W. Sturt & Co.
Global Merchandising Corp
L.H. Virkler & Co.Inc
PL International, LLC
The Rice Company
Star of the West Milling
Company
Steele & Company
Western Trading Company
Yanez International
Commodities

**DARK RED KIDNEY BEAN**

ADM/Edible Bean Specialties Inc
Chippewa Valley Bean Company
Colusa International
Commodities, Inc
ConAgra Food Ingredients Co Inc
Cooperative Elevator Company
Cornerstone Commodities, LLC
Global Merchandising Corp
Green Meadow Bean Co.
Horizon AgCo, Inc
L.H. Virkler & Co., Inc
PL International, LLC
P.W. Montgomery, Inc

The Rice Company
Slauson Trading Company, LLC
Star of the West Milling
Company
Steele & Company
Thompsons
Walhalla Bean Company

**GARBANZO BEAN**

Camex Inc
Colusa International
Commodities, Inc
Colusa Produce Corp
ConAgra Food Ingredients Co Inc
Cornerstone Commodities, LLC
EP International Corp
Global Merchandising Corp
Hinrichs Trading Company
Kirsten Company LLC
L.H. Virkler & Co., Inc
PL International, LLC
SKE Midwestern, Inc
Western Trading Company

**GREAT NORTHERN BEAN**

ADM/Edible Bean Specialties Inc
C & F Foods, Inc
Camex Inc
Commodity Specialists
Company
ConAgra Food Ingredients Co Inc
Cooperative Elevator Company
Cornerstone Commodities LLC
D.W. Sturt & Co.
EP International Corp
Global Merchandising Corp
Hinrichs Trading Company
Kelley Bean Company
L.H. Virkler & Co., Inc
Nebraska Dry Bean Associates,
Inc
New Alliance Bean & Grain
Company
PFI International, Inc
PL International LLC
Staline Bean Producers
Cooperative
Star of the West Milling
Company
Steele & Company
Trinidad Benham Corp
Valley Bean & Grain Co., Inc
WestStar Co, LLC
Yanez International
Commodities



COMPANIES BY BEAN CLASS

**LARGE LIMA BEAN**

C & F Foods, Inc
Dompe Warehouse Company
Global Merchandising Corp
Kirsten Company LLC
The Rice Company
Trinidad Benham Corp
Valley Bean & Grain Co, Inc

**LIGHT RED KIDNEY BEAN**

Ackerman Marketing
ADM/Edible Bean Specialties Inc
C & F Foods, Inc
Colusa International Commodities, Inc
Colusa Produce Corp
Cooperative Elevator Company
Cornerstone Commodities, LLC
C.R Zornow Inc
EP International Corp
Global Merchandising Corp
Golden State Bean, LLC
Jack's Bean Company, LLC
Kirsten Company LLC
L.H. Virkler & Co., Inc
New York Bean LLC
PL International, LLC
The Rice Company
Trinidad Benham Corp

SKE Midwestern, Inc
Slauson Trading Company, LLC
Star of the West Milling Company
Steele & Company
Yanez International Commodities

**NAVY BEAN**

ADM/Edible Bean Specialties Inc
BAMP Marketing & Consulting Inc
C & F Foods, Inc
CalDak International, LLC
Cooperative Elevator Company
ConAgra Food Ingredients Co Inc
Cornerstone Commodities, LLC
D.W. Sturt & Co.
EP International Corp
Global Merchandising Corp
Kelley Bean Company
Kirsten Company LLC
Lee Bean & Seed, Inc
L.H. Virkler & Co., Inc
North Pacific International
PL International, LLC
P.W. Montgomery, Inc
The Rice Company
Slauson Trading Company, LLC
Star of the West Milling Company
Steele & Company

**PINK BEAN**

ADM/Edible Bean Specialties Inc
ConAgra Food Ingredients Co Inc
Cooperative Elevator Company
Global Merchandising Corp
PL International, LLC
SKE Midwestern, Inc
Slauson Trading Company, LLC
Star of the West Milling Company
Steele & Company
Thompsons
Yanez International Commodities

**PINTO BEAN**

21st Century Bean Processing, LLC
Ackerman Marketing
ADM/Edible Bean Specialties Inc
BAMP Marketing & Consulting, Inc
C & F Foods, Inc
CalDak International, LLC
Camex, Inc
Colusa International Commodities, Inc

Commodity Specialists Company
ConAgra Food Ingredients Co Inc
Cooperative Elevator Company
Cornerstone Commodities, LLC
D.W. Sturt & Co.
Forest River Bean Co, Inc
G. F. Bean Company, LLC
Global Merchandising Corp
Hinrichs Trading Company
Horizon AgCo Inc
Jack's Bean Company, LLC
Johnstown Bean Company
Kelley Bean Company
Kirkeides Northland Bean Company
Kirsten Company LLC
Larson Grain Company
L.H. Virkler & Co., Inc
MayPort Farmers Coop., Edible Bean Division
Multigrain International, LLC
Nebraska Dry Bean Associates, Inc
North Central Commodities
Northern Feed & Bean
Northwood Bean Co
PL International, LLC
P.W. Montgomery, Inc
The Rice Company
SKE Midwestern, Inc
Slauson Trading Company, LLC
St. Hilaire Seed Company, Inc

Stateline Bean Producers Cooperative
Star of the West Milling Company
Steele & Company
Thompsons
Trinidad Benham Corp
Valley Bean & Grain Co., Inc
Walhalla Bean Company
Walton Ag Services
Western Trading Company
WestStar Food Co, LLC
Yanez International Commodities

**SMALL RED BEAN**

Ackerman Marketing
ADM/Edible Bean Specialties Inc
CHS Inc
Cooperative Elevator Company
D.W. Sturt & Co.
EP International Corp
Global Merchandising Corp
L.H. Virkler & Co., Inc
PL International, LLC
Star of the West Milling Company
Steele & Company
Walton Ag Services

SEED

ConAgra Food Ingredients Co Inc

OTHERS:**GREEN BABY LIMA BEAN**

Global Merchandising Corp
The Rice Company

OTEBO BEAN

PFI International, Inc
Tarke Warehouse
Toyota Tsusho America, Inc

WHITE KIDNEY BEAN

Cooperative Elevator Company
New York Bean, LLC
Star of the West Milling Company

YELLOW BEAN

Colusa Produce Corp

YELLOW EYE BEAN

Global Merchandising Corp

ALPHABETICAL LISTING OF US DRY BEAN SUPPLIERS

21ST CENTURY BEAN PROCESSING LLC

PO Box 6
Sharon Springs, KS 67758-0006 USA
Tel: 1 785 852 4203
Fax: 1 785 852 4105
Email: beanproc@sunflowertelco.com

Contact: Ron Meyers

Company Description: Processor/Shipper. Processor of Pintos produced in Colorado, Kansas, Texas and Nebraska; approximately 11,000 MT per year. Packaging available from 1# to 50kg, as well as bulk shipments.

Exports/Sells Quantities of 1,000MT or More: Pinto.

ACKERMAN MARKETING

PO Box 381
Frankenmuth MI 48734 USA
Tel: 1 989 652 3469
Fax: 1 989 652 0064
Email: lacker1792@aol.com

Contact: Lyle Ackerman

Company Description: Ackerman Marketing trades canning and package quality Pinto, Black, Navy, Small Red, Light Red Kidney, Dark Red Kidney, Great Northern, Cranberry, Yelloweye, White Kidney, Garbanzo, Green & Yellow Peas, Lentils.

Exports/Sells Quantities of 1,000MT or More: Pinto, Small Red, Light Red Kidney & Black.

ADM/EDIBLE BEAN SPECIALTIES INC

4666 Faries Parkway
Decatur, IL 62526-5666 USA
Tel: 1 217 451 2849 / 1 800 637 5843
Fax: 1 217 451 2834
Email: ggregory@admworld.com
Website: www.admworld.com

Contact: Gordon Gregory

Company Description: Exporter, Processor/Shipper. ADM Edible Bean Specialties is vertically integrated from seed to finished product. ADM provides dehydrated bean products as well as a full line of canning and packaging quality beans for both domestic and export needs.

Exports/Sells Quantities of 1,000MT or More: Black, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pink, Pinto & Small Red.

Other Bean Classes Handled: Baby Lima, Dehydrated Edible & Seed.

ALVARADO BEAN COMPANY

PO Box 961
Alvarado, MN 56710-0961 USA
Tel: 1 218 965 4668
Fax: 1 218 965 4916
Email: albean@wiktel.com

Contact: Scott Hoff

Company Description: Processor/Shipper. We buy, clean & process Black, Cranberry, Great Northern, Pink, Pinto & Navy. We specialize in doing canning quality with individual lot identity.

Bean Classes Handled: Black, Cranberry, Great Northern, Pink & Pinto.

BAMP MARKETING & CONSULTING INC

9101 Liken Road
Sebewaing, MI 48759 9572 USA
Tel: 1 989 883 9179
Fax: 1 989 883 9179 (same as phone)
Cell: 1 989 551 2267
Email: beanman@bampmarketing.com

Contact: Mike Eisengruber

Website: www.bampmarketing.com

Company Description: BAMP trades Navy, Black, Pinto, Small Red, Light Red Kidney, Dark Red Kidney, Great Northern, Otebo, Yellow Eye, Pink, Bush Cranberry, Vine Cranberry & White Kidney. BAMP Marketing & Consulting Inc is also a marketing information company which works with end users and growers providing marketing information.

Exports/Sells Quantities of 1,000MT or More: Black, Navy & Pinto.

BAYSIDE BEST BEANS, LLC

418 Union Street
Sebewaing, MI 48759 USA
Tel: 1 989 883 2628
Fax: 1 989 883 2839
Email: bayside@airadv.net

Contact: Brad Witek

Company Description: Exporter & Processor/Shipper. We are a grower-owned company with quality as our top priority both on the farm and in our plant. We are well-known for our quality worldwide. All our beans are 100% electric eyed and our plant is designed for beans only.

Other Bean Classes Handled: Adzuki, Black, Bush Cranberry, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pinto, Small Red, Small White, Otebo, Vine Cranberry, Yellow Eye.

BIG D RANCH

7590 South Ten Mile Road
Meridian, ID 83642
Tel: 1 208 888 1710
Fax: 1 208 888 0075
Email: rddurrant@MSN.com
Website: BigDRanch.com

Contact: Richard Durrant

Languages other than English: Spanish

Company Description: Processor/Shipper of pinto beans. Package 25 lb. and 2000 lb. totes. Owned and operated for 45 years.

Bean Classes Handled: Pinto.

BUSH BROTHERS & COMPANY

1016 E Weisgarber Road
Knoxville, TN 37909-2669 USA
Tel: 1 865 450 4135
Fax: 1 865 450 4189
Email: lmurray@bushbros.com

Contact: Lynn Murray

Website: www.bushbeans.com

Company Description: Canner. A family-owned business for 93 years, "BUSH'S BEST" brand is the nation's leading prepared bean. Headquartered in Knoxville, Tennessee with production locations in Tennessee and Wisconsin.

C & F FOODS, INC

22689 Highway 30
Hansen, ID 83334 USA
Tel: 1 208 423 4900
Fax: 1 509 423 4903
Email: jearl@cnf-foods.com
Website: www.cnf-foods.com
Additional US offices: City of Industry, CA

Contact: Joyce Earl

Company Description: Packager, Exporter, Processor/Shipper. Specializing in quality and customer satisfaction, C & F Foods, Inc. is one of the largest packagers and distributors of beans, rice, barley, popcorn, peas and lentils in the United States.

Exports/Sells Quantities of 1,000MT or More: Pinto, Black, Great Northern, Blackeye, Small Red, Large Lima, Light Red Kidney & Navy.

Other Bean Classes Handled: Pink, Baby Lima, Cranberry Garbanzos & Dark Red Kidneys.

CHS INC

PO Box 469
Othello, WA 99344-0469 USA
Tel: 1 509 488 9681
Fax: 1 509 488 9983
Email: royal.muller@chslnc.com

Contact: Royal Muller

Company Description: Exporter & Processor/Shipper. Processor of eight varieties of beans. Packed in 25#, 50#, 100# and Bulk totes. Shipping export and domestic.

Other Bean Classes Handled: Black, Dark Red Kidney, Great Northern, Light Red Kidney, Pink, Pinto, Small Red & Small White.

CAL-BEAN & GRAIN COOPERATIVE, INC

PO Box D
Pixley, CA 93256-1004 USA
Tel: 1 559 757 3581
Fax: 1 559 757 1324
Email: calbean@lightspeed.net

Contact: Paul Paulin

Company Description: Exporter, Packer, Broker, Grower and Processor/Shipper. Cal-Bean & Grain Cooperative, Inc is a grower-owned cooperative primarily for the purpose of cleaning, warehousing and shipping Blackeye bean varieties.

Exports/Sells Quantities of 1,000MT or More: Blackeye

CALDAK INTERNATIONAL, LLC

1790 32nd Ave S
Fargo, ND 58103 USA
Tel: 1 701 280 0061
Fax: 1 701 280 0056
Email: kbeckius@caldakintl.com

Contact: Kirk Beckius

Company Description: Exporter

Exports/Sells Quantities of 1,000MT or More: Black, Navy & Pinto

Other Bean Classes Handled: Cranberry, Blackeye, Dark and Light Red Kidney & Great Northern.

CALIFORNIA BEAN & PEA, INC

PO Box 1312
Tulare, CA 93275-1312 USA
Tel: 1 559 685 9491
Fax: 1 559 685 9510
Email: BeansR4U@aol.com

Contact: Joel Parreire



ALPHABETICAL LISTING OF US DRY BEAN SUPPLIERS

Company Description: Dealer.

Bean Classes Handled: Baby Lima, Black, Blackeye, Cranberry, Dark Red Kidney, Garbanzo, Great Northern, Green Baby Lima, Large Lima, Light Red Kidney, Navy, Pink, Pinto & Small Red.

CAMEX INC

PO Box 17370
Boulder, CO 80308-0370 USA
Tel: 1 303 652 2000
Fax: 1 303 652 2011
Email: camex@comcast.net

Contact: Mario Beekes

Company Description: Broker. 30 years of export experience. Brokering about 250,000 metric tons annually of dried peas, beans, lentils and seed crops.

Exports/Sells Quantities of 1,000MT or More: Black, Garbanzo, Great Northern & Pinto.

Other Bean Classes Handled: Baby Lima, Blackeye, Cranberry, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pink & Small Red.

CENTRAL BEAN CO., INC

PO Box 215
Quincy, WA 98848-0214 USA
Tel: 1 509 787 1544
Fax: 1 509 787 4040
Email: tom@centralbean.com
Website: www.centralbean.com

Contact: Tom Grebb

Company Description: Processor / Shipper. Central Bean Co. is a lot identity preserved operation. It is located 150 miles from US West Coast port of Seattle and Tacoma on BNSF mainline.

Bean Classes Handled: Black, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pink, Pinto, Small Red & Seeds.

CHIPPEWA VALLEY BEAN COMPANY

N2960 730th Street
Menomonie, WI 54751 USA
Tel: 1 715 664 8342
Fax: 1 715 664 8344
Email: cbrown@cvbean.com

Contact: Cindy Brown

Languages (other than English): Spanish & German

Company Description: Exporter, Grower & Processor. With over 35 years of experience, Chippewa Valley Bean is known for high quality beans worldwide. We offer a full range of services from identity preservation to specialized milling and packaging. Our entire product line is GMO free.

Exports/Sells Quantities of 1,000MT or More: Dark Red Kidney.

Other Bean Classes Handled: Light Red Kidney.

COLGATE COMMODITIES

HC 2 Box 17
Colgate, North Dakota 58046-9514 USA
Tel: 1 701 945 2580
Fax: 1 701 945 2634
Email: nelsondm@polarcomm.com

Contact: Dean Nelson

Company Description: Grower & Processor/Shipper.

Bean Classes Handled: Black, Dark Red Kidney, Great Northern, Navy, Pink, Pinto, Small Red & Seeds.

COLUMBIA BEAN & PRODUCE CO. INC

PO Box 122
Moses Lake, WA 98837
Tel: 1 509 765 8893
Fax: 1 509 766 1255
Email: scott@columbiabean.com
Website: www.columbiabean.com

Contact: Scott Garrett

Company Description: Packer & Processor/Shipper. Processor/Shipper of beans grown in Washington State. Also ship and package peas, lentils, barley, popcorn, and other bean varieties. Mixed containers available.

Bean Classes Handled: Black, Dark Red Kidney, Great Northern, Large Lima, Light Red Kidney, Pinto & Small Red.

COLUSA MILLING COMPANY

PO Box 549
Colusa, CA 95932 USA
Tel: 1 530 458 8201
Fax: 1 530 458 8203
Email: cmc@syix.com

Contact: Greg Smith

Company Description: Grower & Processor/Shipper. Colusa Milling Company is a grower-owned facility specializing in Baby Lima & Blackeye production & processing. We have a strong experienced grower base and a prime location.

Exports/Sells Quantities of 1,000MT or More: Baby Lima.

Other Bean Classes Handled: Black, Blackeye, Cranberry, Dark Red Kidney & Green Baby Lima.

COLUSA PRODUCE CORP

PO Box 69
Meridian, CA 95957 USA
Tel: 1 530 696 0121
Fax: 1 530 696 0119
Email: jimwallace@ecolusa.com
Website: www.ecolusa.com
Additional US offices in: San Francisco, CA

Contact: Jim Wallace

Languages (other than English): Spanish

Company Description: Exporter, Grower, Packager, Trader & Processor/Shipper. Colusa Produce is a grower, processor, exporter, packager and trader of beans & seeds for planting. We handle all varieties.

Exports/Sells Quantities of 1,000MT or More: Baby Lima, Black, Blackeye, Garbanzo, Light Red Kidney & Yellow (Maya Coba, Peruano, Canario).

Other Bean Classes Handled: Cranberry, Dark Red Kidney, Green Baby Lima, Large Lima, Pink, Seeds & Organic (all varieties).

COMMODITY SPECIALISTS COMPANY

515 Kimbark Street, Suite 105
Longmont, CO 80501
Tel: 1 303 772 5700
Fax: 1 303 772 5740
Email: dwunderlich@csc-world.com
Website: www.csc-world.com

Contact: Dan Wunderlich

Company Description: Exporter & Processor/Shipper. Involved in the international trading of all beans. Our ability to originate beans in Colorado, Nebraska, and North Dakota

provides CSC with a supply of quality Great Northern, Pintos, Blacks and Navys that are marketed all over the world.

Exports/Sells Quantities of 1,000MT or More: Black, Great Northern & Pinto.

Other Bean Classes Handled: Blackeye, Cranberry, Dark Red Kidney, Garbanzo, Light Red Kidney, Navy & Small Red.

CONAGRA FOOD INGREDIENTS CO. INC

Eleven ConAgra Drive, Suite 5022
Omaha, NE 68102 USA
Tel: 1 402 595 5650
Fax: 1 402 595 5891
Email: chris.gross@conagrafoods.com
Website: www.conagrafoods.com

Contact: Chris Gross

Languages (other than English): Spanish & French

Company Description: Exporter & Processor/Shipper. ConAgra Food Ingredients is a leading supplier of both canning and packaging quality beans for both export and domestic consumption.

Exports/Sells Quantities of 1,000MT or More: Black, Blackeye, Dark Red Kidney, Garbanzo, Great Northern, Navy, Pink, Pinto.

Other Bean Classes Handled: Light Red Kidney, Small Red, Seed.

COOPERATIVE ELEVATOR COMPANY

7211 E. Michigan Avenue
Pigeon, MI 48755 USA
Tel: 1 989 453 4553
Fax: 1 989 453 3942
Email: rob.chandonet@costarbean.com
Website: www.coopelev.com

Contact: Rob Chandonet

Company Description: Processor / Shipper. Dry bean originator and processor that markets beans in cooperation with Star of the West Milling Company.

Exports/Sells Quantities of 1,000MT or More: Black, Cranberry, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pink, Pinto, Small Red & White Kidney.

Other Bean Classes Handled: Yellow Eye.

CORNERSTONE COMMODITIES, LLC

7733 Park Ridge Circle
Fort Collins, CO 80528-8909
Tel: 1 970 223 4335
Fax: 1 970 226 1793
Email: cornerstonebean@aol.com

Contact: Steve Osborn

Company Description: Exporter & Packager. Staff has combined experience of over 35 years in beans. Specializing in exportation, origination, and statistical information on production areas, packaging, customer service and detailed execution of contracts.

Exports/Sells Quantities of 1,000MT or More: Black, Dark Red Kidney, Garbanzo, Great Northern, Light Red Kidney, Navy & Pinto.

ALPHABETICAL LISTING OF US DRY BEAN SUPPLIERS

Other Bean Classes Handled: Baby Lima & Blackeye.

C.R. ZORNOW, INC

PO Box 146, 2257 CR #4
Seneca Castle, NY 14547 USA
Tel: 1 585 526 5427
Fax: 1 585 526 5728
Email: duane@thompsonsgain.com

Contact: Duane Thompson

Company Description: Processor / Shipper. The New York State Bean Shipper Association is composed of 6 dealers/shippers located in NY State. The dealers represent and purchase beans from growers in that region. Light Red Kidneys and Black Turtle Soup Beans are the main varieties grown and to a lesser extent White Kidneys, Cranberries and Dark Red Kidneys are also planted.

Handles these bean classes: Black & Light Red Kidney.

Other Bean Classes Handled: Adzuki, Garbanzo, Great Northern, Navy, Pink & Seeds.

DOMPE WAREHOUSE COMPANY

PO Box 247
Crows Landing, CA 9513 USA
Tel: 1 209 837 4725
Fax: 1 209 837 4720
Email: dave@dompebeans.com

Contact: Dave Mendonca

Languages (other than English): Spanish.

Company Description: Grower & Processor/Shipper. Family-owned bean processor established in 1943.

Specializing in Large Lima. Located near Oakland Port in California.

Exports/Sells Quantities of 1,000MT or More: Large Lima.

Other Bean Classes Handled: Baby Lima, Blackeye & Green Baby Lima.

D.W. STURT & CO

PO Box 2069
Petoskey, MI 49770 USA
Tel: 1 231 347 5424
Fax: 1 231 347 5967
Email: dsturt@chartermi.net

Contact: Daniel W. Sturt

Company Description: Broker of international commodities, specializing in dry beans.

Exports/Sells Quantities of 1,000MT or More: Pinto, Black, Navy, Great Northern, Cranberry, Small Red.

Other Bean Classes Handled: Light Red Kidney, Dark Red Kidney, Garbanzo, Green & Yellow Peas, Lentils.

EP INTERNATIONAL CORP

18 Technology Drive, Suite 156
Irvine, CA 92618 USA
Tel: 1 949 450 1245
Fax: 1 949 450 1275
Email: willism.kim@beanexporter.com
Website: www.beanexporter.com

Contact: William Kim

Languages (other than English): Korean, French & Spanish.

Additional US offices in: Washington.

Company Description: Exporter, Packager & Processor/Shipper. Established in 1989 to export pulses, such as beans, peas, lentils and seeds.

Our goal is to supply specially developed crops at competitive prices in a timely manner.

Exports/Sells Quantities of 1,000MT or More: Blackeye, Garbanzo, Great Northern, Light Red Kidney, Navy & Small Red.

Other Bean Classes Handled: Adzuki, Baby Lima, Black, Cranberry, Dark Red Kidney, Green Baby Lima, Large Lima, Pink, Pinto & Organic Fava.

FARMER BEAN COMPANY

PO Box 455
Quincy, WA 98848 USA
Tel: 1 509 787 3066
Fax: 1 509 787 2936
Email: farmerbean@verizon.net

Contact: Wayne Farmer

Company Description: Processor / Shipper. Since 1980, Farmer Bean Company has produced quality Small Red, Baby Green Lima, Small White, Pinto, Black and Cranberry beans for export and domestic markets and seed.

Bean Classes Handled: Green Baby Lima, Pinto, Small Red, Black & Cranberry.

FOREST RIVER BEAN CO, INC

PO Box 68, 600 Carpenter Ave
Forest River ND 58233 USA
Tel: 1 701 248 3261
Fax: 1 701 248 3766
Email: brians@invisimax.com

Contact: Brian Schanilec

Company Description: Exporter, processor, shipper and grower with 34 years of experience in quality for canning, packing and specialty markets.

Exports/Sells Quantities of 1,000MT or More: Pinto.

Bean Classes Handled: Black, Cranberry, Pink, Pinto, Small Red, Yellow.

FREELAND BEAN & GRAIN, INC

PO Box 515
Freeland, MI 48623 USA
Tel: 1 989 695 9131
Fax: 1 989 695 5241
Email: FBG@tm.net
Website: www.freelandbeanandgrain.com

Contact: Roger Hupfer

Company Description: Country bean and grain elevator, originates only Black beans. 100% ScanMaster sorted and we are able to polish. Packaging options: 100# bags/2000# totes/4000# totes/bulk hopper car/box car. Home of the Great Lakes brand.

Exports/Sells Quantities of 1,000MT or More: Pinto, Navy, Pink, Dark Red Kidney, Black.

G. F. BEAN COMPANY, LLC

2120 S. Washington St., P.O. Box 5357
Grand Forks, ND 58206 USA
Tel: 1 701 775 3984
Fax: 1 701 775 3985

Contact: Todd McGurk

Company Description: Processor/Shipper.

Exports/Sells Quantities of 1,000MT or More: Pinto.

Bean Classes Handled: Pink

GLOBAL MERCHANDISING CORP

5 Dorman Ave.
San Francisco, CA 94124 USA
Tel: 1 415 285 5500
Fax: 1 415 641 0952
Email: alex@globalexporter.com
Website: www.globalexporter.com

Contact: Alex Alvarez

Languages (other than English): Spanish, French, Russian & Filipino.

Company Description: Exporter. For many years, Global has been one of the ten largest exporters in northern California.

Exports/Sells Quantities of 1,000MT or More: Adzuki, Baby Lima, Black, Blackeye, Cranberry, Dark Red Kidney, Garbanzo, Great Northern, Green Baby Lima, Large Lima, Light Red Kidney, Navy, Pink, Pinto, Small Red & Yellow Eye.

GOLDEN STATE BEAN, LLC

PO Box 338
Tracy, CA 95378 USA
Tel: 1 209 339 9145
Fax: 1 209 365 0820
Email: kenkirsten@sbcglobal.net

Contact: Ken Kirsten

Company Description: Exporter & Processor/Shipper. We deal in all domestic varieties of beans; major export commodities are Baby Limas and Light Red Kidneys. Smaller amounts of all varieties are exported.

Exports/Sells Quantities of 1,000MT or More: Baby Lima, Blackeye & Light Red Kidney.

Other Bean Classes Handled: Garbanzo, Green Baby Lima, Large Lima & Seeds.

GREAT WEST, INC

8950 Barrons Blvd Ste 102
Highlands Ranch, CO 80129-2373 USA
Tel: 1 303 471 4050
Fax: 1 303 471 0379
Email: dprusse@greatwestinc.com

Contact: David Prusse

Company Description: Exporter & Dealer. Great West trades dry beans as well as frozen meat products. We specialize in dealing directly with the processors and attempt to find our customers product below the market prices.

Bean Classes Handled: Black, Dark Red Kidney, Garbanzo, Navy, Pink, Pinto, Edible Green Peas, Small Red, & Split Beans of all varieties.

GREEN MEADOW BEAN CO.

2489 380th Street
Gary, MN 56545 USA
Tel: 1 218 356 8131
Fax: 1 218 356 8132
Email: gmbc@arvig.net

Contact: Tom Chishoim

Company Description: Processor/Shipper. Located in the heart of the "Red River Valley" is a buyer and processor of various types of edible beans. We package various sizes of beans from 50 lb. sacks to totes to bulks.

Exports/Sells Quantities of 1,000MT or More: Dark Red Kidney

Other Bean Classes Handled: Black, Cranberry, Great Northern, Light Red Kidney, Navy, Pink, Pinto & Small Red.



ALPHABETICAL LISTING OF US DRY BEAN SUPPLIERS

HINRICHS TRADING COMPANY

155 SE Kamiaken St
Pullman WA 99163 USA
Tel: 1 509 332 8888
Fax: 1 509 332 0738
Email: phil@hinrichstrading.com
Website: www.hinrichstrading.com

Contact: Phillip Hinrichs

Company Description: Hinrichs Trading Company is a full-service company, processor, supplier and marketing quality chickpeas (garbanzo beans), peas, lentils, pinto beans, black beans, black eyes beans, great northern beans, and popcorn. We work to have the top quality and prompt service as a top supplier to the domestic and international packagers and canning companies.

Exports/Sells Quantities of 1,000 MT or More: Black, Blackeye, Garbanzo, Great Northern, Pinto.

HORIZON AGCO INC

7107 Yorktown Lane N.
Maple Grove, MI 55369 USA
Tel: 1 763 391 9311
Fax: 1 763 391 6674
Email: jbartusch@horizonagco.com
Website: www.horizonagco.com

Contact: John Bartsch

Company Description: Exporter. Horizon AgCo's owner, John Bartsch, has 15 years experience in international pulse crops trade and management with Continental Grain Co. and Agricore. Horizon AgCo's mission is lining independent processors and global customers with competitive products and flawless execution.

Exports/Sells Quantities of 1,000MT or More: Black, Dark Red Kidney & Pinto.

Other Bean Classes Handled: Cranberry, Great Northern, Light Red Kidney, Navy, Pink & Small Red.

JACK'S BEAN COMPANY LLC

402 N Interocean Avenue
PPO Box 327
Holyoke, CO 80734-0327 USA
Mail: PO Box 327
Holyoke, CO 80734-0327 USA
Tel: 1 970 854 3702
Fax: 1 970 854 3707
Home: 1 970 2794 / 2994
Cell: 1 720 635 8839
Email: steve@JacksBean.com
Web site: www.JacksBean.com

Contact: Steven L. Brown

Company Description: Exporter, Packer, Grower & Processor/Shipper. Grower owned with all irrigated production. Consistent and high quality. Special packing upon request in addition to normal bulk totes, 50KG, 100 lb, 50 lb, WPP, burlap and paper.

Exports/Sells Quantities of 1,000MT or More: Light Red Kidney & Pinto.

Other Bean Classes Handled: Black.

JOHNSON'S FARM COMPANY

1132 E Coggins Road
Pinconning, MI 48650 USA
Tel: 1 989 879 2248
Fax: 1 989 879 2049
Email: jfc@speednetc.com

Contact: Raymond Johnson

Company Description: Farmer / Processor. Processes Navy, Black, Pinto Light and Dark red Kidney, Cranberry, Otebo and other varieties.

Other Bean Classes Handled: Navy, Black, Pinto Light and Dark red Kidney, Cranberry, Otebo and other varieties.

JOHNSTOWN BEAN COMPANY

3295 Johnstown Street
Johnstown, ND 58235-4500
Mail: PO Box 5
Gilby, ND 58235-0005 USA
Tel: 1 701 869 2680
Fax: 1 701 869 2692
Email: jbc@polarcomm.com

Contact: Jim Karley

Company Description: Exporter, Grower & Processor/Shipper. We have 25 years experience selling beans in both domestic and international markets. Very familiar with export finance and documentation requirements.

Exports/Sells Quantities of 1,000MT or More: Black & Pinto

J.P. WILSON

PO Box 5472
Twin Falls, ID 83332 USA
Tel: 1 208 734 7190
Fax: 1 208 733 8579
Mobile: 1 208 420 5782
Email: bluehart@lightcom.net

Contact: Carter Wilson

Company Description: Buyer/Shipper. Buying, selling and reprocessing all grades of beans including all types of garden beans. Buy, sell and reprocess off grades and splits in the market.

Bean Classes Handled: Baby Lima, Black, Cranberry, Dark Red Kidney, Garbanzo, Great Northern, Green Baby Lima, Large Lima, Light Red Kidney, Navy, Pink, Pinto, Small Red, Small Whites, Yellow Eye & Seeds.

KELLEY BEAN COMPANY

PO Box 2488
Scottsbluff, NE 69363-2488 USA
Tel: 1 308 635 6438
Fax: 1 308 635 7345
Email: ssnnyder@kelleybean.com
Website: www.kelleybean.com
Additional US offices in: 1) Durand, MI 2) Mesa, AZ

Contact: Stephen Snyder

Languages (other than English): Spanish

Company Description: Exporter, Packager & Processor/Shipper. Kelley Bean Company has been in the export business since 1954. We currently export to all corners of the world. Kelley Quality Sets the Standard.

Exports/Sells Quantities of 1,000MT or More: Baby Lima, Black, Blackeye, Great Northern, Light Red Kidney, Navy, Pinto & seed.

Other Bean Classes Handled: Cranberry, Dark Red Kidney, Garbanzo, Large Lima, Pink & Small Red Beans.

KING COLE BEAN COMPANY, INC

99 W. Main Street
Avon, NY 14414 USA
Mail: PO Box 249
Avon, NY 14414 USA
Tel: 1 716 226 3321
Fax: 1 716 226 9105
Email: hacol@aol.com

Contact: Hal Cole

Company Description: Processor / Shipper. Specializing in Light Red Kidney and Black for canners and packaging. With over 50 years' experience, we stand for quality and service you can depend on.

Bean Classes Handled: Baby Lima, Black, Blackeye, Cranberry, Great Northern, Large Lima, Light Red Kidney, Navy, Pinto & Small Red.

KIRKEIDE'S NORTHLAND BEAN COMPANY, INC

4520 12th Street NE
Fessenden, ND 58438 USA
Tel: 1 701 547 3466
Fax: 1 701 547 3539
Email: kirkeide@goNDTC.com

Contact: Jim Kirkeide

Company Description: Processor / Shipper. One of only a few facilities that actually grows, processes and markets beans, KNBC specializes in Pintos. The plant utilizes an electronic color sorter and wash plant for quad-cleaned beans.

Exports/Sells Quantities of 1,000MT or More: Pinto.

Other Bean Classes Handled: Black & Navy.

KIRSTEN COMPANY, LLC

P.O. Box 2607
118 W Oak St
Lodi, CA 95240 USA
Tel: 1 209 333 1100
Fax: 1 209 333 1182
Email: dave@kirstencompany.com
Website: www.kirsten.com

Contact: Dave Kirsten

Languages (other than English): Spanish

Company Description: Exporter, Dealer, & Processor/Shipper. Exporter, Dealer, & Processor/Shipper of US beans and peas, with over 70 years of domestic and international trading experience.

Exports/Sells Quantities of 1,000MT or More: Baby Lima, Blackeye, Garbanzo, Large Lima, Light Red Kidney, Navy, Pinto.

Other Bean Classes Handled: Black, Cranberry, Dark Red Kidney, Great Northern, Green Baby Lima, Pink, Small Red, Small White, Garden Varieties & Seed.

L.A. HEARNE COMPANY

512 Mitz Rd.
King City, CA 93930 USA
Tel: 1 831 385 5441
Fax: 1 831 385 4377
Email: Francis@hearneco.com

Contact: Francis Giudici

Company Description: Processor / Shipper. Specializing in Large Lima canning quality.

Bean Classes Handled: Large Lima.



ALPHABETICAL LISTING OF US DRY BEAN SUPPLIERS

LARSON GRAIN COMPANY

100 Second Ave
Englevale ND 58033-5000 USA
Tel: 1 701 683 5246
Fax: 1 701 683 4233
Email: nick.shockman@larsongrain.com
Website: www.larsongrain.com

Contact: Nick Shockman

Company Description: Processor / Shipper. Leading Regional Shipper of beans. We can package 50lb, 100 lb and 50kg. One and two ton bulk tote. We also ship bulk rail and bulk truck. We are serviced by Red River Valley and Western Railroad, a short line carrier for the BNSF.

Exports/Sells Quantities of 1,000MT or More: Black & Pinto.

LEE BEAN & SEED, INC

PO Box 37
Borup, MN 56519-0037 USA
Tel: 1 218 494 3330
Fax: 1 218 494 3333
Email: mharless@feltontel.net
Website: www.leeseedfarm.com

Contact: Mark Harless

Company Description: Grower & Processor/Shipper. Family owned and operated, we have supplied top quality beans for the past 40 years.

Exports/Sells Quantities of 1,000MT or More: Navy.

Other Bean Classes Handled: Black & Pinto.

L.H. VIRKLER & CO., INC

PO Box 4228
Ormond Beach, FL 32175-4228 USA
Tel: 1 386 677 0446
Fax: 1 386 677 0288
Cell: 1 386 451 7323
Email: lhvirklerco@aol.com,
lhvirkler@hotmail.com
Skype ID: LHVIRKLER

Contact: Lynn Virkler

Company Description: Broker & Consultant. We are domestic & international brokers of all beans, Peas & Lentils. Our experience in the business is 29 years. We focus on being a full service organization handling many other agricultural food products as well.

Exports/Sells Quantities of 1,000MT or More: Black, Blackeye, Cranberry, Dark Red Kidney, Garbanzo, Great Northern, Light Red Kidney, Navy, Pinto & Small Red.

Other Bean Classes Handled: Baby Lima, Green Baby Lima, Large Lima, Pink, Seeds & Organic beans.

L.M. DAVENPORT, INC.

1737 E. 1800 S.
Gooding, ID 83330
Tel: 1 208 934 5609
Fax: 1 208 934 5604
Email: lmdbeans@northrim.net

Contact: Rich Curtis

Company Description: Buyer, seller and processor of commercial and organic beans.

Bean Classes Handled: Pinto, Organic Pinto, Red, Great Northern, Small White, Black.

LOMPOC WAREHOUSE CORP

1119 West Laurel Ave.
Lompoc, CA 93436 USA
Tel: 1 805 736 2517
Fax: 1 805 736 2766

Contact: Jerry Signorelli

Company Description: Processor/ Shipper. We clean and process Large Lima Beans.

Bean Classes Handled: Large Lima.

MAYPORT FARMERS COOP EDIBLE BEAN DIVISION

1020 Morrison Avenue
Portland, ND 58274-4305 USA
Mail: Box 338
Portland, ND 58274-0338 USA
Tel: 1 701 786 4062
Fax: 1 701 786 4098

Contact: Jeff Chandler or Deb Benson

Company Description: Processor / Shipper. MayPort Farmers is a grower-owned cooperative which has been in operation for over 20 years. Our small North Dakota coop specializes in Pinto and Black Turtle processing.

Exports/Sells Quantities of 1,000MT or More: Black & Pinto.

MELMONT BEAN & SEED, INC

4842C Southside Blvd
Nampa ID 83686
Tel: 1 208 495 2818
Fax: 1 208 495 2818
Email: brentzeyer@yahoo.com

Contact: Brent Zeyer

Company Description: Seed production and sales, custom cleaning, processor/shipper. Grower-owned and operated for 18 years.

Bean Classes Handled: Pinto, Black, Yellow & Cranberry.

MENDON GRAIN CO., INC

7115 Jenks Rd.
Lima, NY 14485 USA
Tel: 1 585 624 2463
Fax: 1 585 624 2463 (same as tel)
Email: msthz@aol.com or reg442@aol.com

Contact: Ted Zomow or Roger Gruschow

Company Description: Processor/ Shipper.

Bean Classes Handled: Light Red Kidney.

MOORE'S INC

PO Box 99
Hansen, ID 83334 USA
Tel: 1 208 423 5533
Fax: 1 208 423 5534
Email: buckM@onewest.net

Contact: W.K. "Buck" Moore

Company Description: Commercial bean processor. Markets through Kelley Bean Co.

Bean Classes Handled: Great Northern, Pink, Pinto & Small Red.

MULTIGRAIN INTERNATIONAL, LLC

314 Peterson St.
Fort Collins, CO 80524 USA
Tel: 1 970 490 1878
Fax: 1 970 490 1430
Cell: 1 970 481 4977
Email: george@multigrain.com

Contact: George A. Jibilian

Company Description: Exporter & Broker.

Exports/Sells Quantities of 1,000MT or More: Black, Pinto.

Bean Classes Handled: Adzuki, Baby Lima, Black, Blackeye, Bush Cranberry, Dark Red Kidney, Garbanzo, Great Northern, Large Lima, Light Red Kidney, Navy, Pink, Pinto, Small Red, Vine Cranberry, White Kidney, Yellow Beans.

NEBRASKA BEAN, INC

85824 519th Avenue
Clearwater, NE 68726-5249 USA
Tel: 1 402 887 5335
Fax: 1 402 887 4709
Email: brett@nebraskabean.com
Website: www.nebraskabean.com

Contact: Brett Morrison

Company Description: Originator, Processor/Shipper, Packager, Trader, Exporter. Economy grades to fancy, highest grades possible. Capabilities include color sorting, polishing, canning quality skins, traceability, emergency shipments, and more. Experienced exporter. Single and mixed containers to 1000+ mt shipments. Morrison Farms brand.

Bean Classes Handled: Black, Cranberry, Dark Red Kidney, Garbanzo,

Great Northern, Green Baby Lima, Light Red Kidney, Navy, Pink, Pinto, Small Red, White Baby Lima, White Kidney.

NEBRASKA DRY BEAN ASSOCIATES, INC

10226 47th Ave. S.W.
Seattle, WA 98146 USA
Tel: 1 206 938 4850
Fax: 1 206 938 4850
Email: jacintobeanery@icehouse.net
Additional US offices in: Dalton, NE

Contact: Del Maas

Company Description: Exporter & Processor/Shipper. Supplier of Great Northern and Pinto beans. The quality is excellent and is attributable to the high elevation and plenty of sunshine in western Nebraska.

Exports/Sells Quantities of 1,000MT or More: Great Northern & Pinto.

NEW ALLIANCE BEAN & GRAIN CO.

Alliance, NE 69301 USA
Tel: 1 308 762 8014
Fax: 1 308 762 5729
Email: newalliance@bbc.net

Contact: Mark Thompson

Company Description: Exporter & Processor/Shipper. We specialize in top quality Great Northern and Pinto beans. If quality is important to your company, check with New Alliance Bean & Grain where quality always counts.

Exports/Sells Quantities of 1,000MT or More: Great Northern.

Other Bean Classes Handled: Navy & Pinto Beans.

ALPHABETICAL LISTING OF US DRY BEAN SUPPLIERS

NEW YORK BEAN, LLC

2905 West Main St.
Caledonia, NY 14423 USA
Tel: 1 585 538 6110
Fax: 1 585 538 6281
Email: john@nybean.com

Contact: John McCreedy

Company Description: Processor/Shipper. Dry Bean processing and shipping company in western New York. We handle Light Red, Black, and White Kidney as our main varieties. Ship in truckload, containers or rail.

Exports/Sells Quantities of 1,000MT or More: Black, Light Red Kidney & White Kidney.

NORTH CENTRAL COMMODITIES

3295 Johnstown Street
Johnstown, ND 58235-4500
Mail: PO Box 5
Gilby ND 58235-0005 USA
Tel: 1 701 869 2899
Fax: 1 701 869 2692
Email: ncc@polarcomm.com

Contact: Bill Thoreson

Company Description: Exporter & Processor/Shipper. North Central Commodities and Johnstown Bean Company have 25 years experience selling beans in both the domestic and international markets. Very familiar with export finance and documentation requirements.

Exports/Sells Quantities of 1,000MT or More: Black & Pinto.

Other Bean Classes Handled: Great Northern & Navy.

NORTH PACIFIC INTERNATIONAL

815 NE Davis St.
Portland, OR 97232-2987 USA
Tel: 1 503 872 3486
Fax: 1 503 238 2667
Email: LJansky@NorthPacific.com
Website: www.beansplits.com

Contact: Larry Jansky

Company Description: Exporter. Exporters of all US bean varieties. One of the largest private companies in our state.

Exports/Sells Quantities of 1,000MT or More: Baby Lima & Navy.

Other Bean Classes Handled: Adzuki, Black, Blackeye, Cranberry, Dark Red Kidney, Garbanzo, Great Northern, Large Lima, Light Red Kidney & Small Red.

NORTHERN FEED & BEAN

PO Box 149
Lucerne, CO 80646 USA
Tel: 1 970 352 7875
Fax: 1 970 352 7833
Email: nfb@what-wire.com

Contact: Larry Lande, Bob Brunner

Company Description: Processor/Shipper. Our company has been in business under the same ownership for 49 years. Our main business is Pinto beans.

Exports/Sells Quantities of 1,000MT or More: Black & Pinto.

Other Bean Classes Handled: Mayacobas.

NORTHEAST BEAN GROWERS ASSOCIATION

50072 East Lake Seven Road
Frazee, MN 56544 USA
Tel: 1 218 334 6351
Fax: 1 218 334 6360
Email: nhbean@loretel.net
Website: www.northeastbean.org

Contact: Tim Courneya

Company Description: Grower. Shippers interact with the Northeast Bean Growers Association, a grower's organization founded in 1976. The NBGAs farmers provide critical support for export marketing initiatives, advertising, trade shows, public relations, communications and production research to improve the quantity, variety and quality of nine bean classes grown in the region.

Bean Classes Handled: Black, Cranberry, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pink, Pinto & Small Red.

NORTHWEST TRADING COMPANY, INC

420 W. Pine St, Suite 1
Lodi, CA 95240 USA
Tel: 1 209 369 1991
Fax: 1 209 369 9116
Email: sbbeans99@aol.com

Contact: Stephen Benson

Languages (other than English): Spanish

Company Description: Dealer/Shipper. Specialize in contract production of various specialized beans for canner trade.

Bean Classes Handled: Baby Lima, Black, Blackeye, Cranberry, Dark Red Kidney, Fava, Garbanzo, Great Northern, Green Baby Lima, Large Lima, Light Red Kidney, Navy, Pink, Pinto, Small Red, Christmas Lima Bean, Yellow Eye, Seeds and Organic.

Other Bean Classes Handled: Cranberry, Great Northern, Dark Red Kidney, Navy, Seed Beans & Organic Beans.

PL INTERNATIONAL, LLC

1550 Tiburon Boulevard, Suite B
Tiburon, CA 94920 USA
Tel: 1 415 435 6294
Fax: 1 415 435 0952
Email: askplfirst@plintl.com
Additional US offices in: Lodi, CA

Contact: Paul Lambert

Languages (other than English): Fluent in French & Spanish

Company Description: Broker. International Commodities Brokers specializing in all varieties of beans. Expert knowledge in shipping, documentation and all aspects of exports.

Exports/Sells Quantities of 1,000MT or More: Baby Lima, Black, Blackeye, Cranberry, Dark Red Kidney, Garbanzo, Great Northern, Light Red Kidney, Navy, Pink, Pinto & Small Red.

Other Bean Classes Handled: Green Baby Lima, Large Lima, Seed & Organic (All Classes).

PREATOR BEAN CO.

PO Box 234
Burlington, WY 82411 USA
Tel: 1 307 762 3310
Fax: 1 307 762 3679
Email: preator@tctwest.net

Contact: Lynn Preator

Company Description: Processor/Shipper. Preator Bean Company is a bean seed supplier; we specialize in high quality seed.

NORTHWOOD BEAN CO.

301 S Potato Rd
Northwood ND 58267 USA
Tel: 1 701 587 5206
Fax: 1 701 587 5650

Contact: Tim Muetchler

Company Description: Processor / Shipper. Contract production of heirloom varieties. In business since 1982 with export experience since 1989.

Bean Classes Handled: Black, Light Red Kidney, Dark Red Kidney, Pinto.

Exports/Sells Quantities of 1,000MT or More: Black & Pinto.

PFI INTERNATIONAL INC.

4715 Mohican Lane
Okemos, MI 48864 USA
Tel: 1 517 337 1588
Fax: 1 517 337 1843
Mob: 1 517 712 9589

Contact: Wilhelm Kohl

Email: pfiintl@comcast.net

Company Description: Contract growers, processors & exporter, concentrating on East Asian varieties. Our "RED DIAMOND" brand is recognized worldwide.

Exports/Sells Quantities of 1,000MT or More: Adzuki, Otebo.

P.W. MONTGOMERY, INC

24511 Woodland Lane
Detroit Lakes, MN 56501 USA
Tel: 1 218 846 3434
Fax: 1 218 846 3488
Email: pem3434@arvig.net

Contact: Paul Montgomery

Company Description: Exporter & Broker. 30 years experience in the bean marketing. Specializing in Pinto, Black and Navy varieties.

Exports/Sells Quantities of 1,000MT or More: Black, Dark Red Kidneys, Navy & Pinto.

Other Bean Classes Handled: Cranberry, Great Northern, Light Red Kidney, Small Red & Seeds.

RANGEN, INC

PO Box 706
Buhl, ID 83316 USA
Tel: 1 208 733-3110
Fax: 1 208 733-3162
Email: vruffing@rangen.com
Website: www.rangen.com

Contact: Vickie Ruffing

Company Description: Packager & Processor/Shipper. A family-owned business since 1935. Purchases beans and bean seeds from local growers and processes for resale.

Bean Classes Handled: Black, Great Northern, Pink, Pinto, Small Red & Seed.



ALPHABETICAL LISTING OF US DRY BEAN SUPPLIERS

RHODES STOCKTON BEAN CO-OP

PO Box 338
Tracy, CA 95378 USA
Tel: 1 209 835 1284
Fax: 1 209 835 1304
Email: ken@beanplant.com

Contact: Larry Teixeira

Company Description: Processor / Shipper. Major supplier of Baby Lima Beans to Japan. Handler of Light Red Kidney, Dark Red Kidney, Large Lima, Blackeye, and Miscellaneous Beans (Seeds commercials).

Exports/Sells Quantities of 1,000MT or More: Baby Lima.

Other Bean Classes Handled: Blackeye, Dark Red Kidney, Garbanzo, Green Baby Lima, Large Lima & Light Red Kidney.

THE RICE COMPANY

1624 Santa Clara Street, Suite 145
Roseville, CA 95661 USA
Tel: 1 916 784 7745
Fax: 1 916 960 0213
Email: mail@riceco.com
Website: www.riceco.com

Additional US offices in: Louisiana

Contact: Mario del Villar

Languages (other than English): Spanish, French, Indian, Punjabi & Mandarin.

Company Description: Exporter & Processor/Shipper. A global trading and processing house exporting pulses and other commodities worldwide. We offer risk management services, including trade financing, quality control and export logistics.

Exports/Sells Quantities of 1,000MT or More: Baby Lima, Black, Cranberry, Dark Red Kidney, Green Baby Lima, Large Lima, Light Red Kidney, Navy & Pinto.

Other Bean Classes Handled: Blackeye, Garbanzo, Great Northern, Pink & Small Red.

SEMINIS VEGETABLE SEEDS

7202 Portage Road
DeForest, WI 53531 USA
Tel: 1 608 846 7889
Fax: 1 608 846 7892
Email: james.thomasson@seminis.com
Website: www.seminis.com

Contact: Jim Thomasson

Company Description: Supplier of bean genetics to select licensed dealers.

Bean Classes Handled: Black, Borlotto, Cannellino, Cranberry, Dark Red Kidney, Light Red Kidney, Navy, Pinto

SKE MIDWESTERN, INC

1637 Parkdale Circle North
Erie, CO 80516-2402 USA
Tel: 1 303 664 1150
Fax: 1 303 664 1461
Email: sam@skemidwestern.com
Website: www.skemidwestern.com
Additional US offices in: 1) San Francisco, CA, 2) Fargo, ND, 3) San Antonio, TX

Contact: Sam Peck

Languages (other than English): Spanish

Company Description: Exporter, Processor/Shipper. Medium size, import/export company with over 20 years of bean experience in international markets. Our "ALPINE BRAND" of Blackeyes, Pintos, Chickpeas and Light Red Kidneys are recognized worldwide.

Exports/Sells Quantities of 1,000MT or More: Black, Blackeye, Garbanzo, Light Red Kidney, Pink & Pinto.

Other Bean Classes Handled: Baby Lima, Cranberry, Dark Red Kidney, Great Northern, Large Lima, Navy & Small Red.

SLAUSON TRADING COMPANY, LLC

14800 Raspberry Drive
Rogers, MN 55374 USA
Tel: 1 763 428 7614
Fax: 1 763 428 6407
Email: SlausonBeanCo@aol.com

Contact: Michael Slauson

Company Description: Exporter & Broker. Broker & Exporter of beans and other legumes to the United States and international markets.

Exports/Sells Quantities of 1,000MT or More: Black, Dark and Light Red Kidney, Pinto, Pink and Navy.

Other Bean Classes Handled: Cranberry, White and Dark Red Kidney, Garbanzo, Great Northern, Lentils, Navy, Pink, Small Red, Light Reds, & Split Peas.

ST HILAIRE SEED COMPANY, INC.

415 Hwy 32 S
St Hilaire, MN 56754 USA
Mail: PO Box 85
St Hilaire, MN 56754 USA
Tel: 1 218 964 5407
Fax: 1 218 964 5415
Email: craig@4aci.com

Contact: Craig Anderson

Company Description: Exporter, Packager & Processor/Shipper. Specializing in Pinto and Black beans, we also process dry peas & lentils.

Exports/Sells Quantities of 1,000MT or More: Black, Pinto.

STAR OF THE WEST MILLING COMPANY

121 E Tuscola St
PO Box 246
Frankenmuth MI 48734
Tel: 1 989 652 7029
Fax: 1 989 652 6358
Email: joe.cramer@starofthewest.com
Website: www.starofthewest.com

Contact: Joe Cramer

Company Description: Processor / Shipper. Star of the West is a bean originator and processor that markets 11 classes of US grown edible beans.

Exports/Sells Quantities of 1,000MT or More: Black, Cranberry, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pink, Pinto, Small Red & White Kidney.

Other Bean Classes Handled: Yellow Eye.

STATELINE BEAN PRODUCERS COOPERATIVE

HC 85 Box 46
Bridgeport, NE 69336-0803 USA
Tel: 1 308 262 1222, ext. 25
Fax: 1 308 262 0743
Email: info@statelinebean.com
Website: www.statelinebean.com
Contact: Howard Christensen, howard@statelinebean.com
Additional US offices in: Gering, NE

Company Description: Processor/Shipper. Stateline is a grower-owned cooperative specializing in Great Northern and Pinto bean varieties. Plants have been in operation for approximately 25 years, and staff has 100+ years in export experience.

Exports/Sells Quantities of 1,000MT or More: Great Northern & Pinto.

STEELE & COMPANY

4956 Stewart Rd. PO Box 800
Sterling, MI 48659 USA
Tel: 1 989 654 2717
Fax: 1 989 654 3329
Email: sales@steeleandcompany.com
Website: www.steeleandcompany.com

Contact: Doug Steele

Company Description: Exporter & Processor/Shipper. Experienced exporters serving the world market.

Exports/Sells Quantities of 1,000MT or More: Black, Cranberry, Dark Red Kidney, Great Northern, Light Red Kidney, Navy, Pink, Pinto & Small Red.

Other Bean Classes Handled: Adzuki, Baby Lima, Blackeye, Garbanzo, Green Baby Lima, Large Lima & Yellow Eye.

TARKE WAREHOUSE

12820 South Butte Road
Meridian, CA 95957 USA
Tel: 1 530 696 2565
Fax: 1 530 696 0140
Email: tarkewhs@jps.net

Contact: Tom Stine

Company Description: Processor. We handle various types of beans, some for commercial and some for seed.

Exports/Sells Quantities of 1,000MT or More: Baby Lima

Other Bean Classes Handled: Light Red Kidney, Dark Red Kidney, Blackeye, Black, Yellow (Canario), Cranberry, Garbanzo, Great Northern, Large Lima & Navy.

THOMPSONS

41703 US Hwy 2 SW, PO Box 374
East Grand Forks, MN 56721 USA
Tel: 1 218 773 8834
Fax: 1 218 773 9809
Email: jvrolyk@thompsonlimited.com

Contact: Jim Vrolyk

Company Description: Family-owned business started in 1924. Grower contracting, processing and shipping to canning and package markets. The East Grand Forks facility was constructed in 1994 as a state-of-the-art processing facility specializing in Navy beans. Hyland Seeds brand seed dealer.

Exports/Sells Quantities of 1,000MT or More: Pinto, Navy, Pink, Dark Red Kidney, Black.

TOYOTA TSUSHO AMERICA, INC

595 Market Street, Suite 1920
San Francisco, CA 94105 USA
Tel: 1 415 817 9102
Fax: 1 415 543 5146
Email: mesa_kikuchi@taiamerica.com
Additional US offices in: Portland

Contact: Mesa Kikuchi

Languages (other than English): Chinese & Japanese



ALPHABETICAL LISTING OF US DRY BEAN SUPPLIERS

Company Description: Exporter. We are a subsidiary of Japanese trading company. We export beans for Japan mainly.

Exports/Sells Quantities of 1,000MT or More: Adzuki, Baby Lima & Otebo.

Other Bean Classes Handled: Cranberry, Garbanzo, Great Northern, Large Lima & Navy.

TREASURE VALLEY SEED CO.

PO Box 2184
Homedale, ID 83628 USA
Tel: 1 208 337 4626
Fax: 1 208 337 3553
Email: jim@tvseed.com
Website: www.tvseed.com

Contact: Jim Stein

Company Description: Exporter, Packer & Processor/Shipper.

Other Bean Classes Handled: Green Baby Lima, Black, Pinto, Navy, Pink, Small Red, Dark Red Kidney.

TRINIDAD BENHAM CORP

PO Box 378007
Denver, CO 80237 USA
Tel: 1 303 220 1400
Fax: 1 303 220 1490
Email: lcotham@trinidadbenham.com
Website: www.trinidadbenham.com

Additional US offices in: 1) Concord, CA
2) Hazelton, ID

Contact: Larry Cotham

Languages (other than English): French & Spanish

Company Description: Exporter, Packager & Processor/Shipper. The largest packer of beans, rice and popcorn in the United States. One of the largest processors of Large Lima, Great Northern and Light Red Kidneys in the U.S.

Exports/Sells Quantities of 1,000MT or More: Black, Blackeye, Great Northern, Large Lima, Light Red Kidney & Pinto.

Other Bean Classes Handled: Baby Lima, Cranberry, Dark Red Kidney, Garbanzo, Green Baby Lima, Navy, Pink, Small Red & Seed.

VALLEY BEAN & GRAIN CO., INC

PO Box 07
Murtaugh, ID 83344 USA
Tel: 1 208 432 5418
Fax: 1 208 432 5410

Contact: Jim Perkins

Company Description: Grower & Processor/Shipper. Established in 1951 and located in the heart of Idaho's bean growing area. No direct export sales.

Exports/Sells Quantities of 1,000MT or More: Black, Great Northern, Large Lima & Pinto.

Other Bean Classes Handled: Baby Lima, Blackeye, Cranberry, Dark Red Kidney, Garbanzo, Green Baby Lima, Light Red Kidney, Navy, Pink, Small Red & Seed.

VERNALIS WAREHOUSE, INC

PO Box 422
Vernalis, CA 95385 USA
Tel: 1 209 835 3754
Fax: 1 209 835 0411

Contact: Ken Yasui

Languages (other than English): Japanese

Company Description: Exporter, Dealer, Broker, Grower & Processor/Shipper. Good quality Baby Lima Beans to Japan for Anko Paste.

Exports/Sells Quantities of 1,000MT or More: Baby Lima.

WALHALLA BEAN COMPANY

7400 55th St South
Grand Forks, ND 58201 USA
Tel: 1 701 775 3317
Fax: 1 701 775 3289
Email: wbcm@gfwireless.com
Website: www.walhalla bean.com

Contact: John Berthold

Company Description: Exporter & Processor/Shipper.

Exports/Sells Quantities of 1,000MT or More: Dark Red Kidney, Pinto.

Other Bean Classes Handled: Light Red Kidney, Pink, Small Red, White Kidney, Black.

WALTON AG SERVICES

106 First Avenue
Englerville, ND 58033 USA
Tel: 1 701 683 5743
Fax: 1 701 683 5957
Email: waltonag@drtel.net

Contact: Ed Walton

Company Description: Processor/Shipper. We are a newly formed company. However, the principals have 20 years experience exporting to Mexico and several Western European countries while owning Walton Bean Co., Inc.

Exports/Sells Quantities of 1,000MT or More: Black, Pinto & Small Red.

WESTERN TRADING COMPANY

PO Box 1078
Pollock Pines, CA 95726 USA
Tel: 1 530 644 5431
Fax: 1 530 644 6630
Email: ken@westerntradingco.com
Website: www.westerntradingco.com

Contact: Ken Kroeger

Languages (other than English): Spanish

Company Description: Exporter & Processor/Shipper. With over 25 years of experience, we are expanding our export volume worldwide, specializing in customers who demand high quality beans and excellent customer service.

Exports/Sells Quantities of 1,000MT or More: Black, Blackeye, Cranberry, Garbanzo & Pinto.

Other Bean Classes Handled: Baby Lima, Dark Red Kidney, Great Northern, Green Baby Lima, Large Lima, Light Red Kidney, Navy, Pink, Small Red, Yellow Eye & Seeds.

WESTSTAR FOOD CO., LLC

1134 East Port Ave
Corpus Christi TX 78401 USA
Tel: 1 361 887 9034
Fax: 1 361 887 9846
Email: pwalleesen@aol.com

Contact: Patrick Walleesen

Languages (other than English): Spanish

Company Description: Exporter, Packager and Shipper. WestStar is a warehouse terminal located at the Port of Corpus Christi, TX. We are logistically positioned to efficiently service Texas, Mexico, Central America and the Caribbean. We also offer custom bagging and warehousing at our terminal facility.

Exports/Sells Quantities of 1,000MT or More: Black, Great Northern & Pinto.

Other Bean Classes Handled: Garbanzos (Chickpeas), Light Red Kidney, Navy & Small Red.

YANEZ INTERNATIONAL COMMODITIES

16400 Southcenter Parkway, Suite 504
PO Box 59001
Seattle, WA 98188 USA
Tel: 1 206 619 2898
Fax: 1 206 850 1398
Email: ryanez@yanezintl.com,
rpy@yanezintl.com
Website: www.yanezintl.com

Contact: Rodrigo Yanez

Languages (other than English): French, Spanish, Portuguese, Tagalo.

Company Description: Acting as general exclusive agents and exporter. With more than 25 years of experience in world markets, we are ready to serve all your needs for Beans and other grains such as peas, lentils, dry fruits, etc.

Exports/Sells Quantities of 1,000MT or More: Cranberry, Black, Great Northern, Light Red Kidney, Navy, Pintos & Pinks.

Other Bean Classes Handled: Baby Lima, Blackeye, Dark Red Kidney, Garbanzo, Large Lima, Light Red Kidney, Pinto & Small Red.

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NUTRITIONAL VALUE

Beans are an excellent source of vegetable protein and minerals such as iron, magnesium and zinc. They are rich in folic acid, an element associated with the reduction of such birth defects as Spina Bifida and also protect against heart disease. Beans are also a good source of non-lactic calcium. They are rich in soluble dietary fibre which helps to bring down cholesterol levels and also contain estrogens of vegetable origin which contribute towards reducing certain cancers caused by hormonal action.

NUTRITIONAL VALUES OF COOKED BEANS

PER 100 GRAMS	UNIT	MINIMUM	MAXIMUM	PER 100 GRAMS	UNIT	MINIMUM	MAXIMUM
Water	g	60.00	70.00	Zinc	mg	0.88	1.53
Calories	Kcal	115.00	164.00	Copper	mg	0.21	0.35
Proteins	g	7.70	9.34	Manganese	mg	0.37	1.03
Fats	g	0.38	2.59	Selenium	µg	1.20	3.70
Carbohydrates	g	20.77	27.41	Vitamin C	mg	0.00	1.30
Dietary Fibre	g	5.30	10.00	Thiamine	mg	0.12	0.26
Ashi	g	0.92	1.35	Riboflavin	mg	0.06	0.09
Calcium	mg	17.00	70.00	Niacin	mg	0.40	0.68
Iron	mg	2.09	2.89	Pantothenic Acid	mg	0.22	0.47
Magnesium	mg	43.00	70.00	Vitamin B-6	mg	0.07	0.18
Phosphorous	mg	111.00	168.00	Folic Acid	µg	83.10	207.00
Potassium	mg	291.00	508.00	Vitamin A	UI	1.00	27.00
Sodium	mg	1.00	7.00	Vitamin E	mg-aTE	0.18	0.94

SOURCE

www.nal.usda.gov/fnic/foodcomp
USDA NDB 16000 Series
HB8, Release 12

VALUES FOR:

Mature beans boiled without salt.

UNITS:

g gram
mg milligram
µg microgram
IU International Unit
aTE a-Tocopherol equivalent

TYPES OF BEANS ANALYSED

Baby Lima Dark Red Kidney Navy
Black Chickpea Pink
Blackeye Great Northern Small Red Beans
Cranberry Light Red Kidney

NUTRITIONAL VALUES OF DRY BEANS



NUTRIENTS (per 100 grams)	Average REA Range 1-51+ Years	SMALL RED BEANS	PINTO BEANS	NAVY BEANS	BLACK BEANS
Calories (kcal)	1900	18,42 %	17,89 %	17,63 %	17,95 %
Proteins (g)	39,5	55,70 %	52,91 %	56,46 %	54,68 %
Vitamin A (mcg RE)	2331	0,00 %	0,21 %	0,17 %	0,73 %
Vitamin C (mg)	50	0,00 %	14,60 %	6,00 %	0,00 %
Thiamine (mg)	1,1	63,64 %	54,55 %	58,64 %	72,73 %
Riboflavin (mg)	1,3	15,38 %	15,38 %	17,85 %	14,85 %
Niacin (mg NE)	14,5	15,17 %	9,66 %	14,23 %	13,48 %
Vitamin B6 (mg)	1,5	20,00 %	26,67 %	29,13 %	19,07 %
Folate (mcg)	125	0,24 %	405,04 %	295,76 %	355,44 %
Iron (mg)	12,5	56,00 %	47,20 %	51,52 %	40,16 %
Zinc (mg)	13,5	22,22 %	18,96 %	18,81 %	26,67 %
Selenium (mcg)	57,5	0,00 %	32,17 %	19,13 %	5,57 %
Calcium (mg)	1050	14,29 %	11,52 %	14,76 %	11,71 %
Phosphorus (mg)	975	46,15 %	42,87 %	45,44 %	36,10 %
Magnesium (mg)	250	80,00 %	63,60 %	69,20 %	68,40 %

NUTRITIONAL VALUES OF DRY BEANS



NUTRIENTS (per 100 grams)	Average REA Range 1-51+ Years	ALL KIDNEY BEANS	GREAT NORTHERN BEANS	CRANBERRY BEANS	BLACKEYE BEANS
Calories (kcal)	1900	17,53 %	17,84 %	18,05 %	17,68 %
Proteins (g)	39,5	59,75 %	55,44 %	53,16 %	59,49 %
Vitamin A (mcg RE)	2331	0,34 %	0,13 %	0,00 %	2,15 %
Vitamin C (mg)	50	9,00 %	10,60 %	0,00 %	3,00 %
Thiamine (mg)	1,1	45,45 %	63,64 %	72,73 %	91,82 %
Riboflavin (mg)	1,3	15,38 %	15,38 %	15,38 %	15,38 %
Niacin (mg NE)	14,5	14,48 %	13,79 %	13,10 %	14,48 %
Vitamin B6 (mg)	1,5	26,67 %	26,67 %	33,33 %	26,67 %
Folate (mcg)	125	315,28 %	385,60 %	370,56 %	506,08 %
Iron (mg)	12,5	65,60 %	44,00 %	54,40 %	66,40 %
Zinc (mg)	13,5	20,74 %	17,04 %	19,26 %	25,19 %
Selenium (mcg)	57,5	5,57 %	22,43 %	22,61 %	15,65 %
Calcium (mg)	1050	13,62 %	16,67 %	12,38 %	10,48 %
Phosphorus (mg)	975	41,74 %	45,85 %	42,56 %	43,49 %
Magnesium (mg)	250	56,00 %	75,60 %	72,80 %	73,60 %

SOURCE

www.nal.usda.gov/fnic/foodcomp
USAID Commodity Reference Guide,
Annex III

VALUES FOR:

Percentage of REA (Recommended Energy Allowance) met with 100 grams of uncooked product (1.76 servings of dry beans)

UNITS:

g gram
mg milligram
µg microgram
IU International Unit
aTE a-Tocopherol equivalent

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ABOUT THE US DRY BEAN INDUSTRY

New York was the birthplace of the United States commercial, dry edible bean industry in the mid-1800s. Michigan took the lead in the early 1900s, becoming the world's leading producer of navy beans primarily for canners in the UK, US and Australia. Strong, steady gains in the North Dakota dry bean industry during the 1980s propelled it into the lead for the first time in 1991. The top dry bean producing states in 2006 were:

STATE	% MT
1. North Dakota	32%
2. Michigan	17%
3. Nebraska	11%
4. Minnesota	9%
5. Idaho	8%
6. Colorado	5%
7. California	5%
8. Washington	4%

NORTH DAKOTA is the leading US producer of both pinto beans and navy beans. Dry beans are grown all over the state, with the majority of the crop is produced in the fertile Red River Valley.

MICHIGAN, famous for its navy beans, is the nation's leading black bean producer and also raises a wide range of other bean classes such as cranberry, kidney, small red, and pinto beans.

NEBRASKA produces over 85% of the US's great northern beans, and is also a leading pinto bean producer. 97 percent of the state's dry bean acreage is irrigated.

MINNESOTA is the leading US producer of dark red kidney beans, grown mostly under irrigation, and is also a large producer of dry land navy and pinto beans.

IDAHO is the nation's largest producer of certified dry bean seed and is a leading US producer of garbanzo, small red, pink and pinto beans.

CALIFORNIA'S climate allows it to grow most types of dry beans, predominantly under irrigation. However, four bean classes account for 82 percent of output: blackeye beans, baby lima, large lima and garbanzo beans

COLORADO specializes in the production of pinto beans and is the n°3 pinto producer in the US.

SOURCE: USDA Economic Research Service, Gary Lucier, Market Analysis and Trade Division, www.ers.usda.gov

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USDBC STAFF

EXECUTIVE DIRECTOR & INT'L MARKETING DIRECTOR

Randy Duckworth

PO Box 550

Grapeview WA 98546 USA

Tel: 1 360 277 0111 / 0112

Fax: 1 360 233 0621

Email: randy@usdrybeans.com

Washington DC Contact

GOVERNMENT LIAISON

Bob Sindt

1850 M Street NW

Suite 400

Washington DC 20036 USA

Tel: 1 202 466 4500

Fax: 1 202 466 5777

Email: rsindt@krooth.com

Staff Contacts

FEDERAL PROGRAMS COMPLIANCE & REIMBURSEMENT

Connie Bradford

1499 SE 9th Ave. #103

Oak Harbor, WA 98277 USA

Tel: 1 360 675 2029

Fax: 1 360 240 0745

Email: connie@usdrybeans.com